



**Public selection for admission to the Two-Year Master's Degree in
Innovation Management (MAIN)**

**Academic year 2021/21
(English
translation)**

**The only binding version is the Italian
one.**

Deadlines:

- a) **From December 18th 2020 to March 5th 2021, 12.00 (UTC+1)** for non-EU citizens living abroad, EU-citizens and non-EU citizens permanent living in Italy;
- b) **From April 12th 2021 to June 16th 2021, 12.00 (UTC +2)** for EU-citizens and non-EU citizens currently living in Italy;

Online application: <http://www.unitn.it/en/apply/master>



Art. 1 Public Selection

1. The University of Trento announces a public selection based on qualifications and (if appropriate) interview, in order to select students for admission to the first year of the Master's Degree Programme in Innovation Management (MAIN) for the academic year 2021/2021. MAIN is jointly offered by the Department of Economics and Management of the University of Trento and the School of advanced Studies of Pisa. Entry is restricted to **28 places**. This figure includes **18 places** reserved for non-EU citizens living abroad. Any places remaining after the first round of selection will be available for EU citizens and non-EU citizens currently living in Italy.
2. The official language of the course is English.

Art. 2 Admission Requirements

1. Applications are accepted to the selection process from:

- a) Non-Eu citizens living abroad
- b) EU citizens
- c) Non-EU citizens currently living in Italy

Who satisfy the following requirements:

- i) a bachelor's or higher degree awarded in Italy or other qualification recognised as equivalent awarded abroad. Undergraduate candidates are also accepted providing that they will obtain their bachelor's degree:
 - **before 30th June 2021** for non-EU citizens living abroad;
 - **before 31st October 2021** for EU-citizens and non-EU citizens currently living in Italy;
- ii) good knowledge of the English language, at least B2 level of the Common European Framework of Reference for Languages attested as follows:
 - International Certifications from among the following¹:
 - IELTS (Overall: min. 6), TOEFL (Overall: min. 72)
 - FCE, CAE, CPE, Bulats min. 60, BEC Vantage, BEC Higher (from University of Cambridge ESOL Examinations)
 - ESOL Communicator + Spoken English Communicator; ESOL Expert + Spoken English Expert; ESOL Mastery + Spoken English Mastery (from City & Guilds)
 - ISE II, ISE III, ISE IV (from Trinity College of London)
 - English for Business Level 2, Level 3, Level 4 (from London Chamber of Commerce and Industry Examinations Board)
 - Jetset level 5, Jetset level 6, Jetset level 7
 - Pearson General English Test Level 3, Level 4, Level 5
 - Pearson Academic English Test (minimum score: 42)
 - GMAT Test with a minimum score of 580
 - having passed the B2 English language exam or higher in another University²
 - English as mother tongue;
 - Bachelor Degree entirely run in English (to be certified).

The Admission Committee may require an interview in order to verify the English level of the applicants.

¹ If not other specified by the Awarding Institution, the validity of the certificate is 3 years.

² The Admission Committee may require an interview with the applicant during the evaluation process to check the English language knowledge.



Art. 3 Application procedures and deadlines

1. Candidates seeking admission to the selection process must complete the online application form at <http://www.unitn.it/en/apply/master> according to the following procedures and deadlines.
2. Submission of applications is divided into two sessions, according to the following deadlines:
 - a) **I call:** from **December 18th 2020** to **March 5th 2021 at 12.00 (UTC+1)** for all students (non-EU citizens living abroad, EU citizens, non-EU citizens currently living in Italy);
 - b) **II call:** from **April 12th 2021** to **June 16th 2021 at 12.00 (UTC+2)** for EU-citizens and non-EU citizens currently living in Italy.
3. Technical problems in filling out the online application must be immediately communicated by email to main@unitn.it. Applications submitted after the application deadline and/or in different ways will not be accepted.
4. To complete the online application correctly, candidates must upload the following documents:
 - a. a copy of the passport (only pages related to personal information) or the identity card (only for EU);
 - b. copy of Bachelor's Degree certificate, if already awarded;
 - c. Transcript of records including the list of exams and marks, Grade Point Average (if available). The documents must be in Italian or English;
 - d. CV in English;
 - e. Proof of English proficiency (see Art. 2);
 - f. GMAT/GRE (not compulsory);
 - g. statement of purpose - brief personal statement in English in which the candidate supports her/his application (max. 3000 characters, spaces included);
 - h. two referees contacts chosen by the applicant. Reference letters must be sent via email directly to the Master Manager (main@unitn.it) by the referees selected by the applicant. The applicant has to verify if the referees have sent the reference letter via email to the Master Manager by the deadline. Reference letters should not be uploaded to the online application form: they must be sent from the referees' institutional email address. Reference letters sent by personal email address will not be considered.
5. Applicants are required to pay an application fee of €15,00 using one of the methods requested during the online application process within the given deadline for applications (**March 5th 2021** for the first call, **June 16th 2021** for the second call). Failing to pay the application fee within the given deadline will automatically lead to the exclusion of the applicant.

Art. 4 Selection and ranking

1. The Admissions Committee is made up of three members and ensures that the selection procedures are correctly observed. The Committee may choose to meet via video conference.
2. The Admissions Committee will evaluate whether candidates fulfil the entry requirements set out in the regulations.
3. The evaluation is carried out by allocating points (up to 100) in accordance with the following criteria:

a. Curriculum studiorum	Up to 35 points
b. International Certifications	Up to 25 points



i. English language proficiency ii. GMAT/GRE	
c. Statement of purpose, reference letters, overall evaluation	Up to 40 points

If the documents attached to the application do not provide enough information to the Committee, the Evaluation Committee may ask to take an interview.

- Applicants awarded a score of **50/100 or more** will be considered suitable.
Applicants receiving a score lower than 20 in the "section c" will not be admitted even if the final application score is more than 50.
- On completing the evaluation process of each Call, the Admissions Committee will publish the short list one month after the deadline of the Call at the following link: <https://international.unitn.it/main/selection-and-admission>

Art. 5 Admission and enrolment

- Admitted candidates will be asked to pay an Enrollment confirmation fee of €100 (*one hundred Euro*) within 7 days from the publication of the shortlist to confirm their acceptance of the place. This payment will not be reimbursed in any case.
- Successful candidates who fail to complete the steps set out in the point above will be considered as having renounced their place. Candidates who intend to renounce their place for whatever reason are required to notify the Committee as soon as possible, by e-mail to main@unitn.it.
- Should any places become available, the Committee reserves the right to invite other suitable candidates from the ranked list to enroll on the Master's degree up to the number of places available.
- Non-EU citizens living abroad who apply and pay the Enrollment confirmation fee must pre-enroll at the Italian diplomatic representative in their own country. The pre-enrolment must be submitted by the deadline indicated in the "Italian Government regulations for the enrollment of visa requesting students" document³. Pre-enrolment is compulsory in order to obtain the Visa. All candidates are advised to read the procedures that must be followed at: <https://international.unitn.it/node/167>
- Information about the enrollment to the Master in Innovation Management will be provided by the Master Manager in due time. Students, who will not complete the enrollment within the given deadline, will be considered dropped out.

Art. 6 Tuition fees non-EU citizens living abroad

- The maximum tuition fees for non-EU citizens living abroad is €10.000 per academic year. Further details are available at: <https://international.unitn.it/node/56>
- The amount of tuition fees for admitted students can be reduced on the basis of the application score as follows:

Tuition Fees Amount	Application score
Tuition waiver	Application score between 90/100 and 100/100
€ 1.000	Application score between 70/100 and 89,9/100

³ The information will be published in Spring at the following link: <http://www.studiare-in-italia.it/studentistranieri/>



€ 3.000	Application score between 60/100 and 69,9/100
€ 6.500	Application score between 50/100 and 59,9/100

- The **5 top scored Non-Eu candidates living abroad** will be entitled to receive a scholarship from the University of Trento, provided that they get at least a score of 70/100. Students who benefit from the scholarship are waived from tuition fees.
Students who turn out to be in the "fee waiver" bracket are not necessarily entitled to receive a scholarship from the University of Trento.

Art. 7 Tuition Fees for EU-citizens and non-EU citizens currently living in Italy

- The amount of tuition fees for admitted students is available at the following link: <https://infostudenti.unitn.it/it/tasse-universitarie>. The amount can be partially or totally reduced according to the economic situation of the student's family (ISEE).

Art. 8 Transfer from another Master Degree/University

- Students attending other Master Degree Programs can ask to be transferred to the Master in Innovation Management only in case of positive evaluation by the Admissions Committee after passing the selection. Students can be admitted to the first year only.

Art. 9 Further Information

- Information concerning the pre-enrolment procedures and academic documentation required for non-EU citizens resident abroad is available at the following link: <https://international.unitn.it/node/167/>
- Information concerning the study documentation required for EU citizens with degrees awarded in EU countries other than Italy is available at: <https://international.unitn.it/node/470/>
- Information concerning ministerial pre-enrolment procedures and study documentation required for non-EU citizens living in Italy are available at the following link: <https://international.unitn.it/node/171/>
- Information about the cost of living in Trento is available at the following link: <https://international.unitn.it/node/49/>

Art. 10 Data Protection

- Under article 13 of Regulation EU 2016/679, the "General Data Protection Regulation" (GDPR), the University of Trento shall process personal data exclusively to the extent that it is necessary in the performance of its institutional tasks within the present selection procedure (point (e), article 6(1) of the GDPR).
- The data controller is the University of Trento, via Calepina 14, 38122 Trento, email: ateneo@pec.unitn.it; ateneo@unitn.it. The Data Protection Officer (DPO) can be contacted at the following email address: rpd@unitn.it.
- The processing of personal data shall be carried out manually and/or by automated means exclusively by staff of University, acting on instructions concerning purposes and arrangements of such processing. Personal data shall be processed lawfully, fairly and transparently, in a manner that is adequate, relevant and limited to what is necessary in relation to the purposes for which they are processed.
- The personal data will not be transferred to non-EU countries.
- The personal data are necessary to carry out the procedure. Failure to provide such data will result in disqualification from the procedure.



6. The personal data are stored for as long as they are necessary to carry out the procedure and to comply with all legal requirements.
7. The data subject shall exercise the rights referred to in article 15 et seq. of the GDPR and, in particular, the right of access to and rectification, erasure or completion of personal data, restriction of processing of personal data concerning the data subject or the right to object to processing. The data subject shall maintain the right to lodge a complaint with the Italian data protection authority by virtue of article 77 of the GDPR.

Trento, 18th December 2020