

Seyed Kamran Bagheri



CONTACT INFORMATION	PERSONAL DETAILS
Cell: Email: Personal website (In Persian): www.hamafarini.com	Born: Nationality: Iranian

WORK EXPERIENCE

2014 - now	Acting as Intellectual Property advisor of Iranian vice-presidency for science and technology
2000-now	Coaching several Iranian companies in Innovation and IP Management.
2003-2011	Research Institute of Petroleum Industry (RIPI), Intellectual Property Department, Tehran, Iran. Job Title: Head of IP Department and a member of Technology and Innovation Group.
2001-2003	Electric Power Technology Development Center (MATN), Know-how Department, Tehran, Iran. Job Title: Project Manager

UNIVERSITY TEACHING EXPERIENCE

2015	Teaching Intellectual Property Management course to graduate students at Management Faculty, University of Tehran.
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IP COMMERCIALIZATION EXPERIENCE

Directly involved in the commercialization process of several product and process technologies of different scales. The following case of HRH technology is an apt case in point.

<http://www.wipo.int/ipadvantage/en/details.jsp?id=2904> (a brief description of the case as published by WIPO as an Asian best practice of IP commercialization)

The multi-million US\$ licensing agreement of this technology was a great success for RIPI in its new role as a technology developer. Mr. Bagheri as the head of IP department was the leading person dealing with all the IP-related matters of this technology, including:

- Joint research agreement with the Russian partner company;
- Identifying all different kinds of IPRs involved;
- Acquiring IPRs in more than 20 countries, which are the main potential markets for this technology;
- Joint commercialization agreement with the Russian partner company;
- Licensing agreements.

EDUCATION

2011-2015	PhD in Innovation Management , Scuola Superiore Sant'Anna, Pisa, Italy. Thesis: IP rights-sharing in co-creation innovation networks
2007- 2008	LL.M in Intellectual Property Rights , jointly organized by the WIPO Worldwide Academy and the University of Torino, Italy. Research Topic: The effects of patent and competition law on Open Innovation practices.
1998-2001	Master of Science in Industrial Management , Tehran University, Tehran, Iran. Dissertation: Prioritizing the Technology Transfer Methods of Gas Turbines to the Iranian Power Industry.
1994-1998	Bachelor of Science in Mechanical Engineering , Chamran University, Ahwaz, Iran. Thesis: Design of a Lathe Machine's Power Section.

HONORS AND AWARDS

2014	Best Paper Award (4 th International Technology Management conference, Nov. 2014, Kish Island, Iran).
2011	Full Scholarship for PhD in Innovation Management, Scuola Superiore Sant'Anna, Pisa, Italy.

2011	Technology Management Researcher and Author of the Year Award (May, 4th annual gathering of the members of the Iranian Association of Management of Technology, Tehran, Iran).
2010	Petroleum Industry's Technology Management Award (December 2010, Tehran, Iran).
2010	Best Paper Award (4th National Conference on Management of Technology, 8-9, November 2010, Tehran, Iran).
2007	Fellowship for LL.M in Intellectual Property Rights, jointly organized by the WIPO Worldwide Academy and the Faculty of Law - University of Torino.
2004	Best Paper Award (Second national conference on "Technology development in petroleum industry", December 27-28, 2004, Tehran, Iran).

WEBSITE




hamafarini.com



Launching and updating a popular blog/website on IP and Innovation Management (in Persian). HAMA FARINI is the only website that offers information, cases and analysis on IP commercialization in Persian.




AUTHORED BOOKS

Author and co-author of three books all in the field of **IP and Innovation management**.

	"An introduction to patent information," Seyed Kamran Bagheri, IROST Publication, 2011 (in Persian)
	"Passing through the tornado: Practical guidelines for start-up companies in Iran", Seyed Kamran Bagheri, Mahdi Kanani & Javad Mahboubi, Rasa Publication, 2007 (in Persian).
	"Technology Development & Venture Capital: A comparative study", Seyed Kamran Bagheri & Javad Mahboubi, Paknevis Publication, August 2004 (in Persian).

TRANSLATED BOOKS

Translation of five books from English into Persian; all in the field of **Innovation management**.

	Bagheri, S.K., "Open Services Innovation: Rethinking Your Business to Grow and Compete in a New Era", Chesbrough, Henry W., John Wiley & Sons- 2010 in to Farsi (Published by Rasa Publication).
	Arasti, M.R., Bagheri, S.K., Malekifar, S. and Noori, Javad, "Managing Innovation: Integrating Technological, Market and Organizational Change", Tidd, J. and Bessant, j., John Wiley & Sons- 2009 in to Farsi (Published by Rasa Publication).
	Bagheri, S.K. and Shaverdi, M. "Open Innovation: The new imperative for creating and profiting from technology", Chesbrough, Henry W., Harvard Business School Press- 2003 in to Farsi (Published by Rasa Publication).

	Bagheri, S.K., Rezapour, M. and Kamali, H., " Management of Technology: Managing Effectively in Technology-Intensive Organizations ", Thamhain, Hans J., John Wiley & Sons, 2. Edition - July 2005 in to Farsi (Published by Rasa Publication).
	Bagheri, S.K., " Management of Technology: Developing and Implementing Effective Licensing Programs ", Robert C. Megantz, John Wiley & Sons, March 2002 in to Farsi. (Published by Department for High-Tech Industries).
	Bagheri, S.K. and Mellatparast, M., " Management of Technology: The Key to Competitiveness and Wealth Creation ", Tarek Khalil, Mc Graw-Hill Higher Education, International Edition, 2000 in to Farsi. (Published by Payam-e-Matn)

JOURNAL PAPERS

Published several **papers** in scientific journal, including:

Bagheri, S.K., Samandarali, M. and Goodarzi, M. (2015), "**Innovative activities in Iran: a first glance**", accepted to be published in World Patent Information.

Bagheri, S.K. and Di Minin, A. (2015), "**The changing competitive landscape of the global upstream petroleum industry**", Journal of World Energy Law and Business, Vol. 8, No. 1 1

Bagheri, S.K. (2014), "**Facilitated access to Iranian patent information**," World Patent Information 37, 43-47.

Bagheri, S.K. and Casprini, E. (2014), "**Intellectual property paradoxes in developing countries: The case of software IP protection in Iran**," Journal of Intellectual Property Rights 19, January, 33-42.

Ghazinoory, S., Abedi, S., Bagheri, S.K. and Adibi, M. (2012), "**IP Management in the context of developing countries- The case of Iran's industrial companies**," International Review of IP and Competition Law 43(3), 267-285.

Bagheri, S.K., Moghaddam, M.T., Shavvalpour, S. and Azizi, H. (2011), "**Protection of Software Inventions in Iran**," The Iranian Journal of Science & Technology Policy 3(2), 13-30

Ghazinoori, S., Abdi, M. and Bagheri, S.K., (2010), "**Promoting Nanotechnology Patenting: A new experience in the National Innovation System of Iran**," Journal of Intellectual Property Rights 15, November, 464-473.

Bagheri, S.K. and Sadraei, S. (2009), "**Intellectual Property Management: RIPI Case study**," The Iranian Journal of Science & Technology Parks & Incubators 20(5), 49-56.

Bagheri, S.K., Nilforoushan, H., Rashtchi, M. and Rezapour, M. (2009), "**A new Approach to Technology Roadmapping in the Open Innovation Context**," The Iranian Journal of Science & Technology Policy 2(1), 82-92.

Bagheri, S.K. (2009), "**Are Open Innovation companies challenged by Patent and Competition Laws?**" Published as a research paper by World Intellectual Property Organization.

Bagheri, S.K., Moradpour, H.A, and Rezapour, M. (2009), "**The Iranian Patent Reform**," World Patent Information Journal 31, 32-35.

Rezapour, M., Bagheri S.K., Rashtchi M. and Bakhtiary, M.R. (2007), "**Iranian patent system: An introduction**," World Patent Information Journal 29, 250-254.

(A more complete list is available at: <http://www.hamafarini.com/Articles.aspx>)

CONFERENCE PAPERS

Presented more than **20 scientific papers** at conferences, including:

Bagheri, S.K., Di Minin, A. and Piccaluga, A. (2015), "**Intellectual Property Visionaries of the new business era**," to be presented at R&D Management conference, Pisa, June 4-6.

Bagheri, S.K., Goodarzi, M. and Mahdad, M. (2014), "**Effectiveness of Iranian policies on commercialization of patented technologies**," 4th International Technology Management conference, Kish Island, Iran.

Bagheri, S.K., Di Minin, A., Paraboschi, A. and Piccaluga, A. (2014), "**Platform leaders to provide Patent Shelter**," R&D Management conference, Stuttgart, June 3-6.

Bagheri, S.K., Sinha, K.M. and Di Minin, A. (2013), "**Who Orchestrates Publicly-Funded Research Networks?**" DRUID Conference, Barcelona (Spain) June 17 – 19.

Bagheri, S.K. and Sadraei, S. (2011), "**Engineering Networks of Innovation: The case of the Iran's Oil & Gas Sector**," The 15th IIES Conference and Exhibition – Technology & Innovation in Oil and Gas Industry, November 1-2, Tehran, Iran.

Bagheri, S.K. and Sadraei, S. (2010), "**Transition from isolated research to innovation network in the Iranian petroleum industry: Opportunities and challenges**," 4th National Technology Management Conference, November 8-9, Tehran, Iran

Moghaddam, M.T. and Bagheri, S.K. (2010), "**Chemical Engineering Software and protection thereof**," 14th International Oil, Gas & Petrochemical Congress, 19-20 May, Tehran, Iran.

Bagheri, S.K., Bagherimoghaddam, N. and Shafiei, R. (2008), "**Intellectual Property and Technology Development in Petroleum Industry**," Technology development in Petroleum Industry, February 24-25, Tehran, Iran.

Bagheri, S.K., Rezapour, M. and Rashtchi, M. (2007), "**Open Innovation Roadmapping**," R&D Globalization Conference, June 25-26, Tehran, Iran.

Goodarzi M & Bagheri S.K. (2006), "**IP system in Iran: a comparative study**," Portland International Center for Management of Engineering and Technology, July 8-13, Istanbul, Turkey.

Goodarzi M. & Bagheri S.K. (2005), "**IP system in Iran: a closer look**," Second National Technology Management Conference of Iran, May 16-18, Tehran, Iran.

Bagheri, S.K., Rashtchi, M., Shokri, S. & Shabani, M.R. (2005), "**Patent Analysis in Research Institutes of Developing Countries**," 14th International Conference for "Management of Technology", IAMOT, May 22-26, Vienna, Austria.

Bagheri, S.K., Sadraei, S. and Bazmi, M. (2004), "**Linking technology transfer to research and development: Absorptive capacity in Iranian Petroleum Industry**," Second national conference on "Technology development in petroleum industry", December 27-28, 2004, Tehran, Iran.

Bagheri, S.K. & Mahboobi, J. (2004), "**Why managers in developing countries do not implement technology management guidelines: case of Iran**," Symposium of Innovation management in the technology-driven world, July 31- Aug.4, Seoul, Korea.

Bagheri, S.K. (2003), "**Missing Chain of Technology Transfer process in Iranian Power Industry**," 1st Technology Management Conference of Iran, June 9-11, 2003, Power Industry Technology Center, Tehran, Iran.

Bagheri, S.K. & Bodaghi, L. (2002), "**Using Patent Analysis, As a Key Source of Technology Information in Power Industry**," 17th International Power System Conference, Oct 28-30, 2002, Tehran, Iran.

(A more complete list is available at: <http://www.hamafarini.com/Articles.aspx>)

TEACHING AT WORKSHOPS

Has taught at more than 200 workshops on "Innovation Management", "Intellectual Property Management", "Patent Analysis", "Technology Commercialization" and "Licensing Agreements", including:

- Half-day workshop on "Technology Commercialization", National Biotechnology Festival, Tehran International Exhibition, May 22, 2015.
- Keynote speaker on "Service Innovation", First national service design conference, Tehran, Iran, May 21, 2015.
- One-day workshop on technology commercialization in healthcare, Tabriz university of medical science, May 17, 2015.

- One-day workshop on technology commercialization in healthcare, Tehran university of medical science, May 10, 2015.
- One-day workshop on "Business Model Generation", Godakhtar Industrial Group, Tehran, March 19, 2015.
- Two-day workshop on "Technology commercialization in Healthcare, Yasooj University of medical science, March 8 and 9, 2015.
- One-day workshop on "Technology Commercialization in Healthcare", Tofighdaroo Pharmaceutical company, February 26, 2015.
- One-day workshop on "Technology Commercialization in Healthcare", Arak Medical University, February 24, 2015.
- Keynote speaker on "The challenge of commercialization", 3rd Conference of R&D Managers, Tehran, February 18, 2015.
- One-day workshop on "Technology Commercialization", Zahedan University, February 15, 2015.
- Half-day workshop on "Innovation Management", Annual gathering of managers of Iranian Science and Technology Parks, Ahwaz, January 27, 2015.
- Two-day workshop on "Patent search and examination", Azad University of Mashhad, August 23 and 24, 2014.
- One-day workshop on "Technology commercialization", Iranian Association of Management of Technology, Tehran, August 7, 2014.
- Keynote speaker on the performance of Iranian Patent system, Industrial Development and Renovation Organization of Iran, Sep. 14, 2013.
- Keynote speaker on IP system in Iran, Iranian Parliament Research Center, Sep. 4, 2013.
- Keynote speaker on the performance of Iranian Patent system, Steering committee of Iranian Comprehensive Scientific Plan, Sep. 8, 2013.
- Half-day workshop on Intellectual Property Management, Industrial Development and Renovation Organization of Iran, August 27, 2012.
- One-day workshop on Analysis of Technology Management Processes (SaipaPress Company, Tehran, Iran, Dec. 21, 2011).
- One-day workshop on Technology Commercialization (Iranian Association of Management of Technology, Tehran, Iran, 21 July 2011)
- Half-day workshop on Innovation Management in Iranian Petroleum Industry (Oil & Gas mini MBA, Institute of Petroleum Engineering, University of Tehran, Tehran, Iran, 6 July 2011).
- Two-day workshop on Analysis of Technology Management Processes (Qeshm & Sarkhoon Gas Treating Complex, Bandar Abbas, Iran, June 25-26, 2011).
- Half-day Workshop on Open Innovation, Networking and IP Management (Research Institute of Petroleum Industry (RIPI), May 23, 2011).
- Keynote speaker on Open Innovation & Knowledge-based Companies (4th gathering of MOT practitioners and specialists, Tehran University, May 18, 2011).
- Half-day Workshop on Technology Commercialization & IP Management (Iranian Aeronautics Industries' training center, Tehran, 23 January 2011).
- Two-day Workshop on Technology Management (Agricultural Research, Education and Extension Organization (AREEO), 19 & 20 October 2010).
- One-day Workshop on Technology Management in the Iranian Gas Industry (The Iranian Gas Industry R&D Managers Forum, Bandar Abbas, February, 24, 2010).
- Key note speak on Technology Commercialization in Petroleum Industry (14th International Oil, Gas, and Petrochemicals Congress, Tehran, May 20, 2010).
- One-day workshop on Technology Commercialization (Kermanshah Technology Park, Kermanshah, 7 January 2010).

- One-day Workshop on Technology Roadmapping (Petrochemical Research & Technology Company, June 29, 2009).
- One-day Workshop on IP Management (Razi Pharmaceutical Research Institute, February 5, 2008).
- Two-day Workshop on IP Management and Using Patent Information (Iranian R&D Society, February 18-19, 2008).
- One-day workshop on Licensing Agreements (Third Training Program for the Iranian Managers of Science and Technology Parks, Tehran, February 28, 2007).
- Two-day workshop on Management of Technology (Second Training Program for the Iranian Managers of Science and Technology Parks , Yazd Science and Technology Park, December 7-8, 2006).
- One-day Licensing agreements (Techno mart Workshop at Iranian national Petrochemical Company, July 23, 2006)
- One-day workshop on Intellectual property and Patenting (Esfahan Science and Technology Town, November 14, 2005).
- Two-day workshop on protection of intellectual property rights in High-tech industries (Iranian Department for Hi-Tech Industries, Hi-tech management development program, September 15, 2005).
- Patent Analysis (International workshop on Intellectual property & Innovation, 21-24 February, 2005, Esfahan, Iran).

(A more complete list with pictures is available at: <http://www.hamafarini.com/default.aspx?tabindex=0&tabid=33&catid=9>)

TV SHOWS ON IP MANAGEMENT AND COMMERCIALIZATION



Seyed Kamran Bagheri as a national figure in the field of IP management has appeared as a guest on several scientific TV shows. All these shows were broadcasted live on the Iranian National TV. Some of the videos (in Persian) can be watched on-line at:
<http://www.hamafarini.com/videos.aspx>

IP-RELATED TRAINING

Summer School on "**The Economics and Management of Intellectual Property**," Alma Graduate School, Bologna, Italy, 10–14 June 2013.

"**Intellectual Property Management**" Workshop, European Patent Academy, 04 - 05 June 2012, Munich, Germany.

Advanced Course on "**Arbitration and Mediation Procedures**," World Intellectual Property Organization Worldwide Academy, On-line training program, April 2 to May 13, 2009

Training course on "**Obtaining, Enforcing and Evaluating Intellectual Property Rights in Europe**," BOEHMERT & BOEHMERT Patent Law Firm, Munich, Germany, June 30- July 5, 2008.

Advanced Course on "**Biotechnology and Intellectual Property**," World Intellectual Property Organization Worldwide Academy, On-line training program, 24 to July 3, 2007.

Advanced Course on "**Intellectual Property in Electronic Commerce**," World Intellectual Property Organization Worldwide Academy, On-line training program, September 28 to November 8, 2006.

Three week training course on "**Patenting and European patent law**," 2K Patent Law Firm, Frankfurt, Germany, November 1-21, 2005.

LANGUAGES

Persian	Fluent
English	Fluent
Italian	Basic

EXTRACURRICULAR ACTIVITIES

Swimming, travelling, biking, and painting.