






MARGHERITA MACELLARI, PhD

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WORK EXPERIENCE

Apr 2015 – to date	 Network Italy	<u>Global Compact Network Italy</u>
Business Sector	The Global Compact Network Italy (GCNI) was established with the primary purpose of contributing to the development of the UN Global Compact in Italy, an initiative for the promotion of a culture of corporate citizenship fostered and managed by the United Nations on a global scale.	
Division, Position Covered	Program Manager and Analyst	
Main activities	Coordination of the working groups (WGs) established within the GCNI: Business & Human Rights, Anti- Corruption, Environment, Sustainability Reporting and Sustainable Supply Chain. Research, analysis, publications, on the core topics of the WGs. Planning, management and coordination of institutional and operational meetings/events/conferences. GCNI representative into UNGC international events. Development of partnerships. Participation as speaker to third parties events. Support to companies in the development of policies, projects, reporting activities. All actions are carried on following the path defined by the Agenda 2030 and its 17 Sustainable Development Goals and 169 targets.	
Projects	✓ Implementation, management, development, promotion of the TenP Sustainable Supply Chain Self- Assessment Platform.	
Jan 2013 – March 2015	 Kinexia Group	<u>Kinexia Group</u>
Business Sector	Company listed on the Italian Stock Exchange active in the implementation and development of activities in renewable energy, energy efficiency and environment	
Division, Position Covered	International Development , Junior Manager, directly reporting to the Director	
Main activities	Activities: strategic planning, missions abroad, opening of new contacts in the foreign countries of interest, development and maintenance of a network of relationships, establishing new partnerships, contractual issues, scouting of new initiatives	
Projects	✓ Incorporation of a new society in the United Arab Emirates (Dubai) ✓ Participation in International Tenders ✓ Organization of bilateral meetings between Kinexia's top management and a delegation from Morocco headed by the Moroccan Minister of the Environment ✓ Internal Communication Project aimed to involve colleagues in the process of internationalization started in 2014.	
Missions Abroad	Mission to Rabat: institutional and technical Mission to Yuyao (CHN): commercial Mission to Casablanca: strategic - commercial Mission to Tunis: institutional and technical	
Division, Position Covered	Corporate Social Responsibility , Junior Manager, directly reporting to the Director	
Main activities	Definition and implementation of the CSR policy of the Group, strategic planning, organization and fulfillment of activities and events	
Projects	✓ Sustainability Report 2012 and 2013 ✓ Certification "SR10": certification of the Social Responsibility Management System ✓ School projects: addressed to primary schools and aimed at educating and awareness raising on energy and environmental themes ✓ In-house seminars: organization and, occasionally, speakers	

Apr 2012 - Nov 2012	 FONDAZIONE PER LO SVILUPPO SOSTENIBILE Sustainable Development Foundation	<u>Sustainable Development Foundation, Rome</u>
Business Sector	Italian think-tank whose goal is the Development of the Green Economy in Italy through: workshop, lectures, conferences and learning events.	
Position Covered	Stage. Research assistant and part of the Organizing Secretary of the States General of the Green Economy in Italy	
Projects	<ul style="list-style-type: none"> ✓ Staff member of the Organizing Secretary of the States General of the Green Economy in Italy 	
March 2011 - June 2011	 Comune di Milano	<u>City of Milan</u>
Sector, Position Covered	Culture. Cultural Cooperation and Promotion Office , Intern.	
Projects	<ul style="list-style-type: none"> ✓ "Milan - Turin Contemporary Art" ✓ "Patrons for Milan" 	
February 2010 - May 2010	 AGICI CREATING AND DIFFUSING KNOWLEDGE	<u>Agici Finanza d'Impresa, Milan</u>
Sector, Position Covered	Research and consulting firm specializing in Utilities, Infrastructure and Energy Efficiency , Intern.	
Projects	<ul style="list-style-type: none"> ✓ Observatory of Public Services and Regulation with a focus on the issues related to the transposition and the implementation of the European Directive 2008/98/EC on waste disposal in the Italian regulatory system. 	

EDUCATION AND TRAINING

Oct 2015 – Dec 2018		PhD in International Management, Sant'Anna School of Advanced Studies, Pisa
Title of qualification awarded	"Unpacking the Black Box of Sustainability: How Do Organizations Embed Sustainability into Strategies and Operations?"	
Degree mark	Phd with Honor	
Sept 2010 - Dec 2012		MSc in Economics and Management for the Public Administrations and International Organizations. Bocconi University, Milan
Title of qualification awarded	Thesis title: "The evaluation of the ecosystem services: methodological approach and empirical analysis".	
Degree mark	110/110 cum laude.	
Sept 2011 – Jan 2012	Erasmus Programme. Université Libre de Bruxelles, Solvay Business School, Bruxelles.	
	Exams: European Public Finance, Politique Européenne de l'Emploi, Politique internationale de l'environnement, The Moral Leader	
Sept 2007 - Jun 2010		BA in Economics and Social Sciences. Bocconi University, Milan
Title of qualification awarded	Thesis title "The EC Directive 2008/98/ and the relaunch of the waste sector in Italy: new opportunities for companies and operators".	
January – February 2010	Campus Abroad. UAD University, Dubai.	
Professional courses	<ul style="list-style-type: none"> ✓ Summer School 2017 at University of Greenwich on Doing Research with Social Network Analysis: Tools, Theories and Application - London ✓ Summer School 2016 at VIU on Responsible Capitalism: Strategy, Governance and Finance - Venice ✓ Change the World Model UN 2016 – United Nations Headquarters – New York. ✓ Summer School 2015 at ISPI on Disaster Risk Reduction – Milan. ✓ Winter school 2012, organized by the NGO E.qo. on Green Economy & Public affairs - European Parliament, Brussels. ✓ Summer School 2011 at Consel. Talent Program "Future Leaders" on leadership, innovation and entrepreneurship - Rome. 	

PERSONAL SKILLS

Italian	Mother tongue			
Other Languages	UNDERSTANDING		SPEAKING	WRITING
	Listening	Reading		
English	C1	C2	C1	C1
French	Fluent			
Russian	Basic			
Communication and Organizational skills	Sense of organization, planning and attention to details, team spirit orientation, high contexts adaptability, strong internationalization propensity, proactive, good managerial skills			
Computer skills	Good knowledge of the main Office applications (Word, PowerPoint, Excel), European Computer Driving License in 2008.			

PUBLICATIONS

- ✓ Macellari M., Gusmerotti N.M, Frey M., Testa F. (2018). Embedding biodiversity and ecosystem services in corporate sustainability: A strategy to enable Sustainable Development Goals. Business Strategy and Development, 2018; 1-12.
- ✓ “ITALIAN BUSINESSES: PRACTICES TOWARDS A SUSTAINABLE DEVELOPMENT. Following the path defined by the Sustainable Development Goals”. A Global Compact Network Italy Foundation publication.
- ✓ FINANCING THE FUTURE - Report of the Italian National Dialogue on Sustainable Finance. UN Environment and Italian Ministry of the Environment and Protection of Land and Sea.
- ✓ “MAKING THE CASE. Business, Biodiversity and Ecosystem Services as tool for change”. A Global Compact Network Italy Foundation publication, in collaboration with the Institute of Management of the Sant’Anna School of Advanced Studies.
- ✓ “Green Economy to exit the two crises”. Sustainable Development Foundation with ENEA
- ✓ “Recycling in Italy 2012” – Sustainable Development Foundation and FISE UNIRE.

ADDITIONAL INFORMATION

Personal interests	Classical and Contemporary Dance, travel, theater, cinema, active participation in voluntary initiatives, event planning
2008 - present	Rotaract Club Voghera (Presidency in 2011 – 2012)
July- August 2007	Ajkun Ballet Theatre, New York
August – December 2006	Academy of Ballet, Bolshoi Theatre, Moscow.
July - August 2006	Royal Ballet Theatre, London
June 2006	Professional Dancer Diploma at Centro Studi Coreografici Teatro Carcano, Milano